

MOTIVO

furniture

A Division of Ariston Hospitality

2022 List Prices

INDEX

- **General Information:** pages 1-7
- **Seating Collections:** pages 8-23
- **Motivo West Collection:** pages 24-26
- **Tables and Table Bases:** pages 27-30

PRICES:

All prices herein are **MANUFACTURER'S SUGGESTED RETAIL PRICE. TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT.** Prices are subject to change without notice, unless quoted in writing. Possession of the price list does not constitute authority to sell or offer for sale any company products. Motivo Furniture , a division of Ariston Hospitality, reserves the right to change prices based on changes in quantities, item modifications or total value of previously quoted or acknowledged contract or hospitality pricing. Prices include cartons and upon request, will also include prepaid and billed freight. Prices do not include storage, service, taxes, receiving or installation. Freight charges can be prepaid and billed by Motivo or by the purchaser for third party collect payment. All prices are FOB acknowledged factory locations, unless otherwise indicated.

Quantity Orders or Custom Requirements:

MSRP, as shown, is discounted based on the quantity requirements of the purchaser. The larger the quantity of items or the volume of the project, the greater the discount. It is important to know the quantity requirements for each item at the time of the original quotation request. Motivo has the ability to quote any type of seating or occasional table: exposed wood, mixed materials or fully upholstered seating. In those instances, wherein a custom item is requested, Motivo can also supply CAD drawings for approval which are refunded with the order. A small selection of standard Motivo items requires a minimum quantity order. Custom developed products can have a minimum quantity requirement. Motivo can build and value engineer to meet any industry specific requirement. It is important when requesting a quotation, that specific details about construction and budget be supplied.

Upcharges:

In addition to custom size options on select items with minimum quantity requirements, the following reflects the range of several available services and applications that are quoted based on the item: finished to match, using leather/vinyl, using multiple fabrics on the same item, and TB 133 barrier cloth, top stitch or double needle stitching, shipping on pallets and more.

TERMS AND PAYMENTS:

Unless otherwise indicated in writing, Motivo requires a 50% deposit for all orders. Orders that require a deposit will be held pending the receipt of payments unless the credit department approves alternate terms. Payment in full is due upon receipt of final invoice and before merchandise will be released for delivery unless Motivo agrees in writing to alternate final payment terms. All payments must be received from the original purchaser as identified on the purchase order as no third-party payments will be accepted unless approved in writing by Motivo. Acceptance of third party payments is an accommodation and does not create any relationship between Motivo and the payer. A service charge of 5% interest per month will be applied to all orders that remain unpaid beginning 30 days or more after the order(s) have been released for delivery. Cancelled orders are subject to a cancellation fee. Orders cancelled within 5 days are subject to a 20% charge of the total item price. Orders cancelled when an item is in production (work has started) will be subject to additional fees based on the stage and status of the production for these cancelled items and at the charges are at discretion of Motivo Furniture.

Credit:

Terms other than 50% deposit and balance due before delivery are available to qualified accounts. A list of 5 furniture references will be required and sent in on your company form. Please allow 72 hours to process a credit application.

QUOTATIONS:

Acceptance of a customer order is based solely on the purchaser providing a previously written Motivo quotation. Quotations will be honored based on the time indicated on the quote form. Standard item quotations should take no more than 24 hours. Please allow 72 hours for any custom quotation.

A request for a quotation must include the name of the project and the quantity required per item.

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT.

ORDERS:

Only written purchase orders, received with all the correct item information required (all details for both accurate billing and shipping by Motivo), can be acknowledged within 48 hours of receipt. It is also important to include your sales tax certificate registration number on your purchase order. Motivo reserves the right to reject any orders, refund any deposit and return any COM freight collect. The purchaser must advise Motivo in writing of any discrepancies or errors in the Motivo sales order acknowledgement with 3 days of receipt of said acknowledgement. Changes to an order are subject to additional charges and the order will be held until written confirmation from the purchaser is received.

Acceptance of the Motivo sales order acknowledgement (or invoice) is an acceptance of all the terms and conditions set forth by Motivo herein, as an offer to sell products to the purchaser and supersedes any inconsistent or contrary terms and conditions indicated on any actual Motivo document or any other document supplied by the purchaser. A waiver of any one term or condition shall not be deemed a waiver of any other term or condition.

Reminders about information needed to place an order into production:

- Complete account information: company name, address, phone, email and contact
- Wood finish selection.
- Calculation for COM requirements other than plain 54" as shown (attach a sample to your PO)
- Complete COM/COL information: source, color, pattern, yardage and application instructions
- Customer number and tax certificate resale number
- 50% deposit (unless noted otherwise).
- Complete ship to information (warehouse only): address, phone and contact
- Apply prepaid and billed freight charges as indicated
- Apply upcharges quoted

****Orders of 150 cubic feet or less are subject to freight surcharges in effect at the time of the order.***

DELIVERY:

Delivery dates and lead times are estimates only and based on inventory and current production schedules at the time of the order and are subject to change. Production cannot begin and lead times cannot be calculated until the acceptance of the order, receipt of any required deposit, and receipt of all COM (or other materials), confirmation of any changes, modifications, or approvals.

PRODUCTS:

Motivo reserves the right to make minor changes in the design, dimensions and other materials without prior notice. Motivo products are handcrafted and can have minor variations from the published specifications. All dimensions shown are overall sizes. Wood finishes may have slight variations from the samples shown or supplied and exact matching is not guaranteed. Wood’s inherent beauty is in its variation of color, texture and grain and therefore, these variations are not to be considered defects. There may be minor variations from one piece of furniture to the next although they were finished at the same time. In addition, the lighter the wood finish the more the natural characteristics of the wood will be evident.

Standard Item Construction and Finishing: All Motivo standard items are made to exacting and industry acceptable contract grade construction in assembly, application of foam products, materials and wood finish. Motivo products within this price list generally meet or exceed applicable BIFMA or ANSI standards must be tested on an individual basis if this is required.

All Motivo standard finishes utilize conversion varnish. All standard wood finishes pass KCMA testing for industrial use- the ability of the finish to withstand or resist the effects of substances typically found in the kitchen, restaurant, club, hotel room or public space (vinegar, lemon, juices, tomato catsup, coffee, olive oil, and alcohol). After this test, the finish must show no appreciable discoloration, stain, or whitening that will not disperse with ordinary polishing and with no indication of blistering, checks, or other finish failure. All Motivo finishes are penetrating wood stains. Each finish has UV blockers to help stabilize color applied. All Motivo foam products are manufactured to meet California TB 117-2013. To meet TB 133 upcharges will apply based on the item type and size. The foam utilized is high density and high resiliency, from 1.8 to 2.0 predicated on the item. It is the purchaser’s responsibility to determine local flammability code requirements, as Motivo makes no representation that the specifications supplied by the purchaser meet applicable requirements. Any specific product testing for construction or materials, wherein any certificate is required, is the sole responsibility of the purchaser and must be indicated with details on the purchase order for Motivo to execute. Motivo will not participate in the testing of any fabric, vinyl or leather supplied by the purchaser.

Throughout the entire manufacturing process, Motivo utilizes either sustainable products and actively seeks to reduce the carbon footprint and increase the green effects of the manufacturing cycle and product offering.

SAMPLES:

Wood finish memo samples are provided in limited quantities and based on having issued a written Motivo quote. Wood memo samples should be returned with the accounts’ purchase order to insure a close as possible wood finish match. Samples of the actual completed items can be sent for approval and are available based on a having already provided a quotation or bona fide order, in house, at Motivo. The item will be invoiced for freight in one direction which is credited against the order and must be returned in the same carton and packing materials when we issue the pick up after the items is reviewed.

MATERIALS-COM/COL:

ALL MATERIALS MUST BE SENT PREPAID TO:
MOTIVO FURNITURE, 1579 PROSPECT ST., HIGH POINT, NC 27260
ATT: COM DEPT
SM: MOTIVO S/O ACKN. & CUSTOMER PO #
CUSTOMER NAME
MOTIVO ITEM NAME & NUMBER

MOTIVO WEST COLLECTION – MATERIALS-COM/COL:

ALL MATERIALS MUST BE SENT PREPAID TO:
MOTIVO C/O ARISTON HOSPITALITY, 1124 WESTMINSTER AVE. ALHAMBRA, CA 91803
ATT: COM DEPT
SM: MOTIVO S/O ACKN. & CUSTOMER PO #
CUSTOMER NAME
MOTIVO ITEM NAME & NUMBER



MATERIALS-COM/COL (continued):

Motivo must assume that all fabrics sent to us have been inspected and ready for use. Motivo will advise in writing upon receipt and inspection of any materials if there are any problems with quality, usability or application. Motivo reserves the right to use the factory's best judgment on fabric applications. Any special instruction for application and use of materials must be indicated on the purchase order. Questions that arise out of the usability, direction or application of COM/COL delay the processing and manufacturing of an order. Motivo will not take responsibility for the appearance or tailoring effects of customer selected materials. Motivo will not take responsibility color, defects, flaws, shortages and dye lot variations that may require additional COM/COL to process the order. The purchaser is responsible for the suitability of the COM/COL for upholstery purposes. Certain fabrics such as: chenille, silk, velvet, specialty woven, Crypton (or similar) treated materials, vinyl and leathers, have their own set of upholstery concerns. Motivo reserves the right to reject any fabric deemed unsuitable for the item or requested application. Motivo's approval signifies only that the material in question can be applied but does not constitute any responsibility or warranty on the part of Motivo as to appearance, behavior, durability, wear-ability, fading, stretching, safety or fire code validity of the materials supplied by the purchaser. If Motivo determines a fabric requires backing on any kind, the customer will be responsible for all charges associated with backing applications and return freight. This may, along with any of the aforementioned COM/COL issues, can cause delays in the previously quoted lead times. Orders that require the fabric to be RAILROADED must specify this term on the purchase order. The standard fabric layout places the top of the cutting pattern in the direction of the fabric as it comes off the bolt. Some fabrics have directions that run to the side of the bolt and for correct application, should be railroaded. All stripes will be applied vertically unless specified differently. All reversible fabrics must come in indicating which side is face up.

Please reference this chart when calculating COM with a repeat. All COM requirements in the Motivo price list are based on 54-inch-wide material with no repeat.

Repeat:

1 - 5"	add 10% add 15% add 15%
6 - 9"	add 15% add 20% add 25%
10 - 13"	add 20% add 25% add 30%
14 - 20"	add 25% add 30% add 35%
21 - 27"	add 30% add 35% add 40%
28 - 34"	add 35% add 40% add 45%
53-54" wide	increase yardage by 10%
51-52" wide	increase yardage by 15%
48-49" wide	increase yardage by 18%
Under 48" wide	– call Customer Service

COL:

COL requirements indicated in the price list are for useable square feet. COL hides must be received at Motivo rolled and in a neat, unfolded manner that avoids creases and excess markings. Leathers that are received folded may be subject to rejection. The shape of the hide, extensive holes, cuts or markings may make it necessary to request more leather after it has been received and inspected which could result in scheduling or production delays.

WARRANTY:

Motivo products are sold with a limited warranty against defects in materials or workmanship for a period of three years from the delivery date. Motivo reserves the right to repair or replace defective merchandise at its sole discretion. The limited warranty does not extend to other materials supplied by the purchaser or damages caused by shipping, accident, abuse, misuse, user modification, attachments to a product, alterations negligent use or normal wear and tear. No deductions for repairs in the field will be allowed without specific written authorization. All other warranties express or implied are excluded. Motivo's liability on any claim of any kind, including loss or damage resulting from the manufacture, sales, delivery, resale repair or use of any item supplied under these terms and conditions of sale shall in no case exceed the price of the item(s) which give rise to the claim in case of dispute, all matters shall be resolved in the court of arbitration in which the Motivo is registered.

CLAIMS/RETURNS:

All claims for workmanship defects, shortages and errors must be made within 2 days after receipt and inspection of the merchandise at the purchaser's warehouse. Failure to make a claim within this period constitutes acceptance of the merchandise and a waiver of claims. All merchandise is inspected before shipping. All merchandise is signed for by the freight company that the items have been picked up in good condition. Third party shippers have sole responsibility for any damage, loss or shortages incurred in transit. Purchasers or receiving warehouse must inspect the merchandise upon arrival and make any claims directly to the carrier at that time. The receiver must record all damages or shortages on the BOL or any freight bill. Sign only for items you have received. If concealed damage is found (up to 5 days after receipt) notify Motivo, or your specified carrier, immediately and request an inspection which is mandatory for a claim for loss or concealed damage. Retain all cartons and inner packing materials for inspection. Do not remove or install damaged merchandise from the receiver's location. Motivo is not responsible for freight related claims but will always assist the purchaser in the process to seek a resolution. No orders or items can be returned to Motivo without written consent. Unauthorized returns will be reshipped to the location of origin and freight collect. Merchandise returned with further damage than claimed and photographed, due to improper packing and clear markings (R/A #), may be subject to additional charges equal to our cost of restocking. An R/A will be issued by our customer service department. Merchandise not paid for within 90 days of invoice will be considered abandoned. In addition to any other remedy, Motivo shall be entitled to liquidate the merchandise, retain all deposits and apply such proceeds to unpaid invoice balances. The purchaser is liable for any collection fees or legal fees incurred in the collection of unpaid invoices along with and any storage or related charges.

FREIGHT:

All shipments are FOB acknowledged factory locations, unless otherwise indicated. All shipments that are prepaid and billed exclude the final destinations to Canada, Alaska, Hawaii and Puerto Rico and will be prepaid to the port of exit or embarkation only. At that point, the purchaser then becomes responsible for additional fees and arrangements to the final ship to location. All domestic freight charges acknowledged or invoiced by Motivo are based on dock to dock delivery only. Motivo reserves the right to select the carriers on all prepaid and billed freight charges. Orders requiring special services are subject to additional charges. Customers can choose their own carrier however this must be indicated on the purchase order at the time of Motivo's receipt of the order with: carrier name, phone number and contact. Please be reminded that based on the ship to location, domestic freight can be between 1-10 days from release at the factory. On any Motivo sales order acknowledgement that reflects freight is prepaid and billed, the calculated freight rate to each state is based on a cubic foot formula. If the minimum cubic foot requirement per shipment is not met, then the minimum freight charge will apply. Freight rates do not appear on quotations unless requested. Freight rates are subject to change due carrier price changes and fuel surcharges. All orders are subject to delay or failure of delivery due to

FREIGHT (continued):

strikes, labor issues, failure or delay of source of supply, transportation difficulties, war, riot, fire, accident, government compliance, Acts of God, or other causes beyond Motivo's control. All delivery dates are approximate only. Disposition of shipments refused by the consignee, rerouting while in transit, or carrier storage charges are subject to additional charges is the responsibility of the purchaser.

****Orders of 150 cubic feet or less are subject to freight surcharges in effect at the time of the order.***

MAINTENANCE:

Periodic inspection of chair and barstool frames should be considered. It is possible over time that high usage or when people are "rocking" frames that they could develop loose joints. **At the time of the order, glides other than our standard nylon, should be considered for different floor types.** The frame should then be taken out of circulation and repaired immediately. Care should be taken when handling chairs and barstools either when moving them, dragging them or placing them upside down. Placement of chairs or barstools in unusually extreme temperature or humidity can affect the wood and finish. Cleaning of exposed wood chair frames should always be done with a soft cloth lightly dampened with a water-soluble wood finish cleanser or soap. Although resistant to the use of botanical and organic cleaning materials and a small amount of ammonia or bleach to water per gallon (5%), never use an abrasive cleaning material to remove surface dirt as this will make the limited warranty null and void.

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
ADDY-SE-01 SIDE CHAIR	S/C	20.25	23.00	34.75		19.00	1.75	29.75	14.13	2	35.27	\$880.00	beech wood side chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-minimum order required (25)
ADDY-PL-01 OCCASIONAL CHAIR	O/C	30.75	27.25	30.75		16.75	2.75	46.75	18.36	1	33.07	\$1,560.00	beech wood occasional chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-minimum order required (25)
ADDY-PO-01 ARM CHAIR	A/C	26.50	24.00	32.25		19.00	1.75	29.75	14.13	1	24.25	\$1,295.00	beech wood arm chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-minimum order required (25)
ALAN-P ARM CHAIR	A/C	23.25	21.75	32.75	26.00	19.75	2.25	38.25	12.36	1	28.66	\$1,285.00	beech wood arm chair with tight seat and back-no welt
ALBIE-PC-1-PEDESTAL CHAIR	P/C	24.00	24.75	28.50	23.00	18.00	2.25	38.25	9.18	1	57.50	\$1,445.00	beech wood framed seat-fixed height swivel-polished chrome base-welt at back-top and/or single stitched based on COM-multiple base options available
ALBIE-PCL-OCCASIONAL CHAIR	O/C	24.00	24.75	28.50	23.00	18.00	2.25	38.25	10.95	1	27.75	\$1,255.00	beech wood occasional chair-tight seat and back-welt on frame-seat-top and/or single stitched based on COM-multiple base options available
ALBIE-PCR-TASK CHAIR	T/C	24.00	24.75	28.50 - 31.50	23.00 - 26.00	18.00 - 21.00	2.25	38.25	10.95	1	34.25	\$1,295.00	beech wood framed seat-adjustable height swivel-5 star polished chrome base-welt at back-top and/or single stitched based on COM-multiple base options available
ALDO-SC-1 PEDESTAL CHAIR	P/C	21.00	20.75	28.50	25.00	18.50	2.25	38.25	8.83	1	42.00	\$1,365.00	beech wood framed seat-fixed height swivel-polished chrome base-welt at back-multiple base options available
ALDO-SG-SCL-BAR STOOL	B/S	21.00	19.00	41.00	37.50	31.75	2.25	38.25	12.01	1	26.50	\$1,295.00	beech wood bar stool-tight seat and back-welt at back-seat and back single stitched-metal foot rail-multiple base options available
ALDO-SCL-ARM CHAIR	A/C	21.00	20.75	25.00	24.00	18.50	2.25	38.25	8.83	1	24.25	\$1,075.00	beech wood arm chair-tight seat and back-welt at back-multiple base options available
AMARCORD-L OCCASIONAL CHAIR	O/C	26.00	22.75	30.75	24.00	18.00	1.00	17.00	9.54	1	23.81	\$1,050.00	beech wood occasional chair with tight wrapped seat and wood back
AMARCORD-O OCCASIONAL CHAIR	O/C	22.00	24.00	29.50		18.00	1.50	25.50	11.30	1	26.46	\$1,395.00	beech wood occasional chair with fixed seat cushion-welt
AMARCORD-P ARM CHAIR	A/C	22.00	20.25	33.50	26.50	18.50	0.75	12.75	11.30	1	26.46	\$940.00	beech wood arm chair with tight seat and wood back
AMARCORD-SG BAR STOOL	B/S	16.00	19.25	39.50		30.00	0.50	8.50	9.89	1	23.15	\$920.00	beech wood bar stool with tight seat and wood back-black nylon foot rail
AMARCORD-IMP-STACKING-SIDE CHAIR	S/C	18.00	19.50	33.25		18.50	0.50	8.50	10.59	2	33.07	\$895.00	beech wood side chair with tight seat and wood back-stacking-6
AMBER-OCCASIONAL CHAIR	O/C	29.00	33.00	35.50	25.50	18.50	4.50	76.50	19.42	1	80.00	\$1,540.00	beech wood occasional chair with wood base-tight seat and back-top and/or single stitched based on COM

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
AMBRA-D LOVESEAT	L/S	51.50	25.75	30.75	24.00	16.50	4.00	72.00	28.25	1	52.91	\$2,560.00	beech wood loveseat with tight seat and back-welt on frame-seat is top and/or single stitched based on COM
AMBRA-PG OCCASIONAL CHAIR	O/C	26.00	24.00	30.75	24.50	16.50	2.75	46.75	19.07	1	37.48	\$1,410.00	beech wood occasional chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM
ASHLEY-ARM CHAIR	A/C	23.00	23.75	32.00	25.00	19.00	3.00	51.00	14.13	1	38.00	\$1,275.00	beech wood arm chair with tight seat and back-no welt-seat is top and/or single stitched based on COM
BABBS-PL-01-OCCASIONAL SIDE CHAIR	O/C	29.50	31.50	30.50		17.00	3.00	51.00	19.42	1	42.00	\$1,490.00	beech wood occasional chair-tight seat and back-seat is top and/or single stitched based on COM
BABBS-PL-02-OCCASIONAL ARM CHAIR	O/C	31.00	31.50	30.50		17.00	3.50	59.50	19.42	1	40.00	\$1,575.00	beech wood occasional chair-tight seat and back-seat is top and/or single stitched based on COM
BABBS-PL-03-LOUNGE CHAIR	L/C	31.00	32.00	33.00		18.50	4.00	68.00	19.42	1	65.00	\$1,595.00	beech wood lounge chair-tight seat and back-seat is top and/or single stitched based on COM
BABBS-PO-01-ARM CHAIR	A/C	25.00	26.00	32.50	29.00	18.50	2.50	42.50	14.13	1	25.35	\$1,255.00	beech wood arm chair-tight seat and back-seat is top and/or single stitched based on COM
BABBS-SE-01-SIDE CHAIR	S/C	23.50	25.50	32.50		18.50	2.00	34.00	14.13	1	23.50	\$1,100.00	beech wood side chair-tight seat and back-seat and back top and/or single stitched based on COM
BABBS-PL-04-LOUNGE CHAIR	L/C	31.00	33.00	37.50	21.50	17.25	3.75	67.50	27.55	1	58.00	\$1,495.00	beech wood lounge chair-tight seat and back-no welt-top and/or single stitched based on COM-minimum order required (2)-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-center seam or zipper on outside back may be required based on fabric
BABBS-SG-01 BAR STOOL	B/S	22.50	21.75	43.75		31.75	1.75	27.00	14.48	1	24.50	\$1,180.00	beech wood base/legs-bar stool-tight seat and back-no welt-top and/or single stitched based on COM-center seam or zipper on outside back may be required based on fabric-stainless steel foot rail
BENNY-S-65-OAK-STACKING	B/S	19.50	18.25	35.00		25.75			12.36	2	35.27	\$970.00	seat-multi layered oak (2D) frame-high resistance steel pipe (ML00, ML01, ML02, ML03) stacking-6
BENNY-S-78-OAK-STACKING	B/S	20.25	19.50	41.50		30.50			13.07	2	38.58	\$980.00	seat-multi layered oak (2D) frame-high resistance steel pipe (ML00, ML01, ML02, ML03) stacking-6
BENNY-SH-OAK BAR STOOL	B/S	16.50	18.25	36.25- 43.5		26.50- 33.50			7.42	1	25.35	\$1,275.00	seat-multi-layered oak (2D) base-die cast aluminum (ML00, ML01, ML02, ML03) swivel-gas lift
BENNY-SL SIDE CHAIR	S/C	17.75	20.50	30.75		18.00			13.07	2	30.86	\$950.00	seat-multi-layered oak (2D) frame-high resistant steel tube (ML00, ML01, ML02, ML03)
BENNY-TR SIDE CHAIR	S/C	19.00	19.75	30.75		18.00			13.07	2	27.12	\$935.00	seat-multi-layered oak (2D) frame-high resistant steel tube (ML00, ML01, ML02, ML03)

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
BERTA-1-SCL-SIDE CHAIR	S/C	21.50	21.75	31.25		18.65	2.25	38.25	9.89	1	22.00	\$1,100.00	beech wood side chair-tight seat and back-welt at back-multiple base options available
BERTA-1-SG-SC-BAR STOOL	B/S	21.50	21.50	44.50		31.50	2.25	38.25	13.42	1	22.00	\$1,360.00	beech wood bar stool-tight seat and back-welt at back-metal foot rail-multiple base options available
BOCA-SIDE CHAIR	S/C	20.50	20.00	31.50		18.75	1.50	25.50	13.42	2	45.00	\$745.00	beech wood side chair-tight seat and back-welt at frame back
BOCA-BAR STOOL	B/S	19.00	22.25	41.00		30.75	1.50	25.50	13.42	1	35.00	\$1,140.00	beech wood bar stool-tight seat and back-welt at frame back-metal foot rail
BROOKS-ARM CHAIR	A/C	22.50	25.00	35.00	26.75	19.50	1.75	31.50	11.65	1	30.00	\$1,175.00	beech wood arm chair-tight seat and back-welt at in/out/back-top and/or single stitched seat based on COM
BROOKS-BAR STOOL	B/S	20.00	22.00	45.75		31.00	1.50	27.00	13.07	1	28.00	\$1,210.00	beech wood bar stool-tight seat and back-welt at in/out/back-top and/or single stitched seat based on COM-stainless steel foot rail
BROOKS-SIDE CHAIR	S/C	21.25	24.50	35.00		19.50	1.75	31.50	16.24	2	46.95	\$985.00	beech wood side chair-tight seat and back-welt at in/out/back-top and/or single stitched seat based on COM
CARREY-ARM CHAIR	A/C	20.25	25.75	34.00	26.50	18.50	0.75	13.50	13.00	1	27.00	\$1,170.00	beech wood arm chair-tight seat and back-no welt-top and/or single stitched based on COM
CARREY-LOUNGE CHAIR	L/C	26.50	30.00	30.00	23.00	16.50	3.00	54.00	16.00	1	48.00	\$1,760.00	beech wood lounge chair-tight seat and back-no welt-top and/or single stitched based on COM
CARSON-ARM CHAIR	A/C	23.50	23.50	33.00	27.50	19.00	1.25	22.50	11.65	1	25.00	\$1,190.00	beech wood arm chair-tight seat and back-welt
CHAPPIE-SB ARM CHAIR	A/C	23.25	20.50	31.50	25.25	18.00	1.25	21.25	10.95	1	26.46	\$1,235.00	beech wood arm chair with tight seat and upholstered in back/wood out back-welt on seat frame and in back-seat top and/or single stitched based on COM
CHAPPIE-SG BAR STOOL	B/S	19.25	20.00	40.50		30.25	1.25	21.25	12.01	1	30.86	\$1,265.00	beech wood bar stool with tight seat and upholstered in back/wood out back-welt on seat frame and in back-seat top and/or single stitched based on COM-metal foot rail
CHAPPIE-S SIDE CHAIR	S/C	19.25	20.50	31.50		18.00	1.25	21.25	12.01	2	35.27	\$895.00	beech wood side chair with tight seat and upholstered in back/wood out back-welt on seat frame and in back-seat top and/or single stitched based on COM-stretcher
CLARA-SE-02 SIDE CHAIR	S/C	19.50	21.75	36.00		19.00	1.50	25.50	14.13	2	30.86	\$850.00	beech wood side chair with tight seat and back-no welt-top and/or single stitched based on COM
CLARA-SG-02 BAR STOOL	B/S	18.50	20.25	42.50		30.75	1.25	21.25	11.30	1	15.43	\$1,080.00	beech wood bar stool with tight seat and back-no welt-top and/or single stitched based on COM-metal foot rail
COMETA-ARM CHAIR	A/C	24.50	22.50	32.75	26.50	19.00	2.75	46.75	13.07	1	26.46	\$1,070.00	beech wood arm chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
COMETA-B SIDE CHAIR	S/C	24.50	22.50	32.75		19.00	3.00	51.00	13.07	1	26.46	\$1,100.00	beech wood side chair (low arm) with tight seat and back-welt-seat is top and/or single stitched based on COM
COMETA-SG BAR STOOL	B/S	17.75	21.25	41.75		29.75	1.25	21.25	9.89	1	24.25	\$1,450.00	beech wood bar stool with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-chrome foot rail-minimum order required (24)
CRISS CROSS-1 SIDE CHAIR	S/C	20.00	22.00	31.00		19.75	1.00	18.00	14.20	2	45.00	\$855.00	ash wood side chair-tight seat and back-wood out/back
CRISS CROSS-2 SIDE CHAIR	S/C	20.00	22.00	31.00		19.75			14.20	2	45.00	\$725.00	ash wood side chair-wood seat and back
CRISS CROSS-3 BAR STOOL	B/S	18.00	19.25	40.00		30.50	1.00	17.00	11.00	1	30.00	\$1,250.00	ash wood bar stool-tight seat and back-wood out/back-metal foot rail
CRISS CROSS-4 BAR STOOL	B/S	18.00	19.25	40.00		30.50			11.00	1	30.00	\$1,060.00	ash wood bar stool-wood seat and back-metal foot rail
DANNY-D1 PEDESTAL CHAIR	P/C	25.00	21.75	29.75	23.75	19.00	1.75	29.75	11.29	1	60.39	\$1,340.00	arm chair-rigid polyurethane cold cured shell-stainless steel base-swivel with return-top and/or single stitched based on COM-KD-assembly required-2 cartons-minimum quantity required (10)
DANNY-L7 ARM CHAIR	A/C	25.00	21.75	29.75	23.75	19.00	1.75	29.75	11.29	1	60.39	\$1,320.00	arm chair-rigid polyurethane cold cured shell-beech wood legs-top and/or single stitched based on COM-KD-assembly required-2 cartons-minimum quantity required (10)
DANNY-P4 ARM CHAIR	A/C	25.00	21.75	29.75	23.75	19.00	1.75	29.75	10.29	1	29.24	\$1,065.00	arm chair-steel frame with molded cold-cured polyurethane shell-polished chrome-top and/or single stitched based on COM-minimum quantity required (10)
DANNY-R1 PEDESTAL CHAIR	P/C	25.00	21.75	29.75	23.75	19.00	1.75	29.75	11.29	1	43.86	\$1,320.00	arm chair-rigid polyurethane cold cured shell-polished chrome base-swivel-top and/or single stitched based on COM-KD-assembly required-2 cartons-minimum quantity required (10)
DANNY-R10 TASK CHAIR	T/C	25.00	21.75	29-32	23-26	18-21	1.75	29.75	12.00	1	37.24	\$1,240.00	task chair-rigid polyurethane cold cured shell-base-die cast aluminum-polished chrome-high resistance steel tube-gas lift-swivel-top and/or single stitched based on COM-KD-assembly required-2 cartons-minimum quantity required (10)
DANNY-S5 ARM CHAIR	A/C	25.00	21.75	29.50	23.75	18.50	1.75	29.75	10.21	1	29.24	\$1,090.00	side chair-steel frame with molded cold-cured polyurethane shell-polished chrome-top and/or single stitched based on COM-minimum quantity required (10)
DANTE-BAR STOOL	B/S	18.25	20.25	45.00		30.25			12.00	1	26.00	\$1,195.00	beech wood bar stool-all wood seat and back-metal foot rail-upholstery options available for seat and back
DANTE-SIDE CHAIR	S/C	21.75	20.50	31.75		18.00			11.00	1	18.00	\$990.00	beech wood side chair-all wood seat and back-upholstery options available for seat and back
DANTE-METAL-BAR STOOL	B/S	18.00	20.25	45.00		30.25			12.00	1	26.00	\$1,040.00	beech wood bar stool-all wood seat and back-black metal legs/base (ML 03)-upholstery options available for seat and back-metal foot rail
DANTE-METAL-SIDE CHAIR	S/C	21.75	20.50	31.75		18.00			11.00	1	18.00	\$865.00	beech wood side chair-all wood seat and back-black metal legs/base (ML 03)-upholstery options available for seat and back

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
DAVID-SIDE CHAIR	S/C	19.00	22.00	32.00		19.00	1.25	22.50	12.30	2	28.00	\$1,045.00	beech wood side chair-tight seat and back-wood out/back-welt at in/back top only
ESPIRITO-SIDE CHAIR	S/C	19.50	23.00	34.00		19.00	1.50	25.50	14.25	1	20.00	\$970.00	beech wood side chair-tight seat and back-welt at in/back
ESPIRITO-ARM CHAIR	A/C	23.50	23.50	34.00	27.00	19.00	1.50	25.50	16.50	1	22.00	\$1,150.00	beech wood arm chair-tight seat and back-welt at in/back
ESPIRITO-BAR STOOL	B/S	21.00	22.25	41.25		31.00	1.25	21.25	11.00	1	20.00	\$995.00	beech wood bar stool-tight seat and back-welt at in/back-metal foot rail
ESPIRITO-OCCASIONAL CHAIR	O/C	28.00	23.50	32.25	25.50	18.00	2.50	42.50	16.24	1	25.00	\$1,245.00	beech wood occasional chair-tight seat and back-welt at in/back
FALLON-PEDESTAL CHAIR	P/C	30.50	30.50	45.00	23.50	17.00	3.50	63.00	27.00	1	46.50	\$1,975.00	pedestal lounge chair-swivel-steel frame seat shell with rigid polyurethane cold cured foam-standard in polished chrome (ML-00) or black powder coat (ML-03)-top and double needle stitched based on COM-ships KD-assembly required-2 cartons-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (4)-zipper or seams on sides may be required based on fabric-multiple base options available
FALLON-14-LOUNGE CHAIR	L/C	30.50	30.50	44.00	23.00	17.00	3.50	63.00	27.00	1	37.50	\$1,955.00	lounge chair-beech wood legs/base-steel frame seat shell with rigid polyurethane cold cured foam-top and/or double needle stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (4)-zipper or seams on side may be required based on COM-multiple base options available
FALLON-31-LOUNGE CHAIR	L/C	30.50	30.50	44.00	23.00	17.00	3.50	63.00	27.00	1	40.00	\$1,980.00	lounge chair-beech wood base/legs-steel frame seat shell with rigid polyurethane cold cured foam-top and double needle stitched based on COM-minimum order required (4)-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-zipper or seams on sides may be required based on fabric-multiple base options available
FRIDAY-SG-SI BAR STOOL	B/S	20.00	21.00	41.00		31.00	0.50	8.50	14.13	1	25.00	\$1,185.00	beech wood bar stool with tight seat and wood back-no welt-metal foot rail
FRIDAY-SG-SI-SPECIAL BAR STOOL	B/S	20.00	21.00	41.00		31.00	0.75	12.75	14.13	1	25.00	\$1,295.00	beech wood bar stool with tight seat and upholstered in/back-no welt-metal foot rail
FRIDAY-SG-SL BAR STOOL	B/S	20.00	21.00	41.00		31.00			14.13	1	25.00	\$1,120.00	beech wood bar stool wood seat and wood back-metal foot rail
FRIDAY-SI-SPECIAL-STACKING SIDE CHAIR	S/C	20.00	21.25	31.50		18.50	0.75	12.75	13.42	2	35.00	\$970.00	beech wood side chair with tight seat and upholstered in/back-no welt-stacking-4
FRIDAY-SI-STACKING SIDE CHAIR	S/C	20.00	21.25	31.50		18.50	0.50	8.50	13.42	2	35.00	\$825.00	beech wood side chair with tight seat and wood back-no welt-stacking-4

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
FRIDAY-SL-STACKING SIDE CHAIR	S/C	20.00	21.25	31.50		18.50			13.42	2	35.00	\$795.00	beech wood side chair with wood seat and back-stacking-4
FULLY-SIDE CHAIR	S/C	18.00	19.50	33.25		18.50	1.25	21.25	10.59	2	33.07	\$735.00	beech wood side chair with tight seat and back-top and/or single stitched based on COM
FULLY-L LOUNGE CHAIR	L/C	27.50	29.00	31.00	24.00	18.00	3.50	59.50	15.54	1	39.68	\$1,795.00	beech wood lounge chair with loose seat and self deck-top and/or single stitched based on COM-welt
FULLY-SOFA	S	52.00	29.00	31.00	24.00	18.00	6.50	110.50	28.61	1	69.45	\$2,860.00	beech wood sofa with loose seat and self deck-top and/or single stitched based on COM-welt
FULLY-P ARM CHAIR	A/C	18.00	20.00	33.50	27.00	18.50	1.50	25.50	18.36	1	26.46	\$1,165.00	beech wood arm chair with tight seat and back
FULLY-SG BAR STOOL	B/S	16.00	19.25	39.25		30.00	1.25	21.25	9.89	1	23.81	\$925.00	beech wood bar stool with tight seat and back-top and/or single stitched based on COM-black nylon foot rail
GIPSY-S SIDE CHAIR	S/C	24.00	21.25	32.25	24.50	18.50	2.00	34.00	12.36	1	31.00	\$1,315.00	beech wood side chair-tight back and seat-no welt-seat is top and/or single stitched based on COM
GIPSY-SG BAR STOOL	B/S	21.00	21.75	41.00		31.00	1.50	25.50	10.59	1	33.50	\$1,495.00	beech wood bar stool-tight back and seat-chrome foot rail-no welt-seat is top and/or single stitched based on COM
GIPSY-XL OCCASIONAL CHAIR	O/C	27.00	27.75	34.75		16.50	3.00	51.00	17.66	1	33.00	\$1,545.00	beech wood occasional chair with tight seat and back-no welt-seat is top and/or single stitched based on COM
GROTTO-SG-SCL-BAR STOOL-ARMS	B/S	22.50	21.00	45.50	40.00	31.75	2.50	42.50	14.13	1	35.00	\$1,495.00	beech wood bar stool-arm-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams-metal foot rail-multiple base options available
GROTTO-SG-SCL-BAR STOOL	B/S	22.25	21.00	45.50		31.75	2.00	34.00	14.13	1	35.00	\$1,495.00	beech wood bar stool-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams-metal foot rail-multiple base options available
GROTTO-ARM CHAIR	A/C	22.25	21.00	32.00	26.00	18.75	2.00	34.00	11.65	1	27.00	\$1,260.00	beech wood arm chair-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams-multiple base options available
GROTTO-SIDE CHAIR	S/C	22.25	21.00	32.00		18.75	2.00	34.00	11.65	1	25.00	\$1,250.00	beech wood side chair-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams-multiple base options available
HANA-METAL-ARM CHAIR	A/C	21.50	21.25	33.50	24.00	18.50	2.00	36.00	12.00	1	21.00	\$1,245.00	bent wood arm chair with black metal legs/base (ML 03)-tight seat and back-welt at in/back-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
HANA-METAL-BAR STOOL	B/S	21.50	21.25	44.50	35.00	30.00	2.00	36.00	14.00	1	24.00	\$1,410.00	bent wood bar stool with black metal legs/base (ML 03)-tight seat and back-welt at in/back-top and/or single stitched based on COM-black metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
HOMER-OCCASIONAL CHAIR	O/C	28.50	30.00	37.00	27.50	18.00	4.00	73.00	22.00	1	44.00	\$2,175.00	beech wood occasional chair-tight seat and back-welt at arm and top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
IMPALA-ARM CHAIR	A/C	25.25	26.50	34.50	25.00	19.00	3.25	55.25	14.13	1	27.00	\$1,220.00	beech wood arm chair with tight seat and back-no welt-seat is top and/or single stitched based on COM
JAMIE-BAR STOOL	B/S	19.00	21.00	42.00		30.00	1.50	27.00	13.00	1	21.00	\$1,380.00	bent wood bar stool with beech wood legs/base-tight seat and back-top and/or single stitched based on COM-black metal foot rail
JAMIE-SIDE CHAIR	S/C	19.00	21.00	31.00		18.75	1.50	27.00	9.00	1	17.00	\$1,120.00	bent wood side chair with beech wood legs/base-tight seat and back-top and/or single stitched based on COM
JAMIE-METAL-BAR STOOL	B/S	18.50	21.00	42.00		30.00	1.50	27.00	13.00	1	22.00	\$1,220.00	bent wood bar stool with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM-black metal foot rail
JAMIE-METAL-SIDE CHAIR	S/C	18.50	21.00	31.00		18.50	1.50	27.00	9.00	1	19.00	\$995.00	bent wood side chair with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM
JERRY-ARM CHAIR	A/C	22.00	23.00	33.00	26.00	19.00	1.50	27.00	11.65	1	23.00	\$1,135.00	beech wood arm chair-tight seat and back-no welt-top and/or single stitched based on COM
JERRY-BAR STOOL	B/S	18.50	21.50	42.50		31.00	1.50	27.00	11.65	1	28.00	\$1,175.00	beech wood bar stool-tight seat and back-no welt-top and/or single stitched based on COM-stainless steel metal foot rail
JERRY-SIDE CHAIR	S/C	19.00	23.00	33.00		19.00	1.50	27.00	13.70	2	40.00	\$860.00	beech wood side chair-tight seat and back-no welt-top and/or single stitched based on COM
KAREN-D1 PEDESTAL CHAIR	P/C	25.00	23.50	36.25	25.50	18.00	1.75	28.00	14.23	1	55.98	\$1,385.00	arm chair-steel frame with molded cold-cured polyurethane shell-stainless steel-swivel-top and/or single stitched based on COM-KD-assembly required-2 cartons-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
KAREN-R1 PEDESTAL CHAIR	P/C	25.00	23.50	36.25	25.50	18.00	1.75	28.00	13.23	1	34.45	\$1,330.00	arm chair-steel frame with molded cold-cured polyurethane shell-base-die cast aluminum-polished chrome-high resistance steel tube-swivel-top and/or single stitched based on COM-KD-assembly required-2 cartons-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
KAREN-R9 TASK CHAIR	T/C	25.00	23.50	32-35	25-28	17-20	1.75	28.00	13.00	1	33.94	\$1,220.00	arm chair-steel frame with molded cold-cured polyurethane shell-chrome base-swivel-gas lift-top and/or single stitched based on COM-KD-assembly required-2 cartons-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
KAREN-S5 ARM CHAIR	A/C	25.00	23.50	36.25	25.50	18.00	1.75	28.00	13.23	1	24.84	\$1,135.00	arm chair-steel frame with molded cold-cured polyurethane shell-polished chrome legs-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
KAREN-L7 ARM CHAIR	A/C	25.00	23.50	36.25	25.50	18.00	1.75	28.00	13.23	1	24.84	\$1,425.00	arm chair-steel frame with molded cold-cured polyurethane shell-beech wood legs-top and/or single stitched based on COM-KD-assembly required-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
KRAMER-SIDE CHAIR	S/C	20.50	23.75	32.75		19.00	1.75	31.50	13.40	2	42.00	\$1,080.00	beech wood side chair-tight seat and back-no welt
KSENIA-1 SIDE CHAIR	S/C	21.75	21.75	29.75		19.50	1.00	17.00	13.42	2	37.48	\$825.00	beech wood side chair with tight seat and in/back-wood out/back-no welt
KSENIA-LOUNGE CHAIR	L/C	28.75	27.75	29.50		17.00	1.75	29.75	15.89	1	28.66	\$1,220.00	beech wood lounge chair with tight seat and in/back-wood out/back-no welt
KSENIA-WOOD SIDE CHAIR	S/C	20.00	21.25	29.75		18.00			12.36	2	30.86	\$685.00	beech wood side chair-all wood seat and back
KSENIA-1-SG BAR STOOL	B/S	19.50	19.75	41.25		31.00	1.00	17.00	9.18	1	23.50	\$1,080.00	beech wood bar stool with upholstered tight seat and in/back-wood out/back-black nylon foot rail-no welt
KSENIA-SG-WOOD BAR STOOL	B/S	19.50	19.75	41.25		30.00			9.18	1	23.00	\$990.00	beech wood bar stool with an all wood seat and back-black nylon foot rail
LENO-METAL-BAR STOOL	B/S	21.50	22.00	42.00		30.00	1.50	27.00	13.50	1	30.00	\$1,040.00	bent wood seat shell bar stool-black powder coated metal frame (ML 03) standard-other colors available with minimum order/upcharge-tight seat and back-welt at in/back top-top and/or single stitched based on COM
LENO-METAL-SIDE CHAIR	S/C	21.50	22.50	33.00		19.00	1.50	27.00	11.65	1	25.00	\$895.00	bent wood seat shell side chair-black powder coated metal frame (ML 03) standard-other colors available with minimum order/upcharge-tight seat and back-welt at in/back top-top and/or single stitched based on COM
LEWIS PL-01 OCCASIONAL CHAIR	O/C	28.50	29.00	32.50	22.00	17.00	3.50	48.00	19.07	1	41.00	\$1,675.00	bent wood seat shell-occasional chair-beech wood base/legs-tight seat and back-no welt-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-zipper or seams on sides may be required based on fabric-multiple base options available
LEWIS PL-01-24 PEDESTAL CHAIR	P/C	28.50	29.00	32.50	22.00	17.00	3.50	48.00	19.07	1	49.00	\$1,865.00	bent wood seat shell-pedestal lounge chair-swivel-black base (M6) standard-other colors available with minimum order/upcharge-tight seat and back-no welt-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-zipper or seams on sides may be required based on fabric-multiple base options available
LEWIS SE-01 SIDE CHAIR	S/C	21.50	25.00	35.50		19.00	2.00	28.00	14.13	1	24.50	\$1,250.00	bent wood seat shell-side chair-beech wood legs/base-loose seat and tight back-no welt-top and/or single stitched based on COM-seam placement is based on fabric-multiple base options available

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
LEWIS SE-01-20 SIDE CHAIR	S/C	21.50	25.00	35.50		19.00	2.00	28.00	14.13	1	22.00	\$1,330.00	bent wood seat shell-side chair-polished chrome (ML 00) or black legs (ML 03) standard-other colors available with minimum order/upcharge-loose seat and tight back-no welt-top and/or single stitched based on COM-seams placement is based on fabric-multiple base options available
LOLA-BAR STOOL	B/S	19.00	21.00	42.00		30.00	1.50	27.00	13.00	1	19.00	\$1,430.00	bent wood bar stool with beech wood legs/base-tight seat and back-welt at in/back-top and/or single stitched based on COM-black metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
LOLA-SIDE CHAIR	S/C	19.00	21.00	31.00		18.75	1.50	27.00	9.00	1	15.00	\$1,170.00	bent wood side chair with beech wood legs/base-tight seat and back-welt at in/back-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
LOLA-METAL-BAR STOOL	B/S	18.50	21.00	42.00		30.00	1.50	27.00	13.00	1	20.00	\$1,270.00	bent wood bar stool with black metal legs/base (ML 03)-tight seat and back-welt at in/back-top and/or single stitched based on COM-black metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
LOLA-METAL-SIDE CHAIR	S/C	18.50	21.00	31.00		18.50	1.50	27.00	9.00	1	17.00	\$1,050.00	bent wood side chair with black metal legs/base (ML 03)-tight seat and back-welt at in/back-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
LUNA-P ARM CHAIR-METAL BASE	A/C	24.50	24.50	32.00	24.75	18.00	3.00	51.00	17.66	1	21.00	\$1,495.00	arm chair-steel frame with molded cold-cured polyurethane shell-metal base/legs-choice of FG brushed aluminum, black or white finishes-top and/or single stitched based on COM-no welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
LUNA-S SIDE CHAIR-METAL BASE	S/C	20.25	23.75	32.00		18.00	2.50	42.50	17.66	1	19.00	\$1,425.00	side chair-steel frame with molded cold-cured polyurethane shell-metal base/legs-choice of FG brushed aluminum, black or white finishes-top and/or single stitched based on COM-no welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
MADRE-ARM CHAIR	A/C	22.00	26.50	31.50	26.00	19.00	2.25	38.25	14.00	1	26.00	\$1,415.00	beech wood arm chair-tight seat and back-no welt-top and/or single stitched based on COM
MADRE-OCCASIONAL CHAIR-SWIVEL	O/C	24.00	29.00	30.50		17.50	3.00	51.00	15.50	1	35.00	\$1,830.00	beech wood occasional chair with swivel-tight seat and back-no welt-top and/or single stitched based on COM
MADRE-OTTOMAN	O	17.75	17.75	19.00		19.00	1.00	17.00	16.00	2	28.00	\$760.00	beech wood ottoman-tight seat-no welt
MADRE-BAR STOOL	B/S	20.00	22.00	43.00		31.50	1.75	29.75	11.00	1	24.00	\$1,650.00	beech wood bar stool-tight seat and back-no welt-top and/or single stitched based on COM-polished chrome foot rail
MADRE-LOVESEAT	L/S	44.00	28.50	30.50		17.50	5.00	85.00	31.00	1	50.00	\$4,100.00	beech wood loveseat-tight seat and back-no welt-top and/or single stitched based on COM
MADRE-SIDE CHAIR	S/C	21.50	26.00	34.00		19.00	2.00	34.00	14.00	1	25.00	\$1,315.00	beech wood side chair-tight seat and back-no welt-top and/or single stitched based on COM

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
MATTHEW-METAL-ARM CHAIR	A/C	23.00	24.00	31.50	27.00	19.00	3.00	54.00	14.25	1	44.00	\$1,470.00	bent wood arm chair-tight seat and back-no welt-top and/or single stitched based on COM-powder coated metal base/legs in black (ML 03), white (FG White) and grey (TL-Grey)
MAYATA-SIDE CHAIR	S/C	19.00	22.50	34.00		19.00	1.25	21.25	11.65	2	37.48	\$930.00	beech wood side chair with tight seat and back-no welt-single stitch-minimum order required with stretcher
MAYATA-STANDARD SIDE CHAIR	S/C	19.00	22.50	34.00		19.00	1.25	21.25	11.65	2	37.48	\$885.00	beech wood side chair with tight seat and back-no welt-single stitch-no stretcher
MAYATA-P ARM CHAIR	A/C	22.50	22.50	34.00	24.50	19.00	1.25	21.25	11.65	1	24.25	\$1,270.00	beech wood arm chair with tight seat and back-no welt
MIRA-SIDE CHAIR	S/C	19.00	21.00	30.50		18.75	1.00	17.00	10.95	2	34.00	\$735.00	beech wood side chair-tight seat and back-wood out/back-no welt
MIRA-ARM CHAIR	A/C	22.50	23.50	30.50	26.00	18.75	1.00	17.00	12.01	1	20.00	\$1,090.00	beech wood arm chair-tight seat and back-wood out/back-no welt
NANCE-ARM CHAIR	A/C	21.50	22.50	33.50	25.75	19.00	2.50	42.50	12.36	1	24.25	\$1,125.00	beech wood arm chair-tight seat and back-top stitched
NANCE-SIDE CHAIR	S/C	20.00	21.50	33.50		19.00	1.75	29.75	12.36	2	44.25	\$875.00	beech wood side chair-tight seat and back-top stitched
NICKY-ARM CHAIR	A/C	19.50	20.25	32.00		18.25	1.25	21.25	10.95	1	23.50	\$1,515.00	arm chair-steel frame-tight seat and back-no welt-top and/or single stitched based on COM-choice of frame colors-see finish chart (ML 01, ML 02, ML 03)
NICKY-BAR STOOL	B/S	20.25	21.00	42.50		29.00	1.25	21.25	13.07	1	21.25	\$1,495.00	bar stool-steel frame-tight seat and back-no welt-top and/or single stitched based on COM-choice of frame colors-see finish chart (ML 01, ML 02, ML 03)
NICKY-OCCASIONAL CHAIR	O/C	24.00	20.25	29.00		15.00	1.50	25.50	10.59	1	23.25	\$1,340.00	occasional chair-steel frame-tight seat and back-no welt-top and/or single stitched based on COM-choice of frame colors-see finish chart (ML 01, ML 02, ML 03)
NICKY-SIDE CHAIR	S/C	19.50	20.25	32.00		18.25	1.25	18.00	10.59	1	21.00	\$1,195.00	side chair-steel frame-tight seat and back-no welt-top and/or single stitched based on COM-choice of frame colors-see finish chart (ML 01, ML 02, ML 03)
NINA-ARM CHAIR	A/C	22.00	21.50	32.00	26.00	18.50	2.00	36.00	12.00	1	19.00	\$1,315.00	beech wood arm chair with tight seat and back-welt under back-top and/or single stitched based on COM
NOBLE-223 SIDE CHAIR	S/C	19.00	23.00	34.00		19.00	2.50	42.50	13.77	2	45.00	\$940.00	beech wood side chair with tight seat and back-top stitched seat-in/out/back welt
NOBLE-226 BAR STOOL	B/S	20.00	24.00	41.00		32.00	2.00	34.00	15.22	1	30.00	\$1,280.00	beech wood bar stool with tight seat and back-top stitched seat-in/out/back welt-metal foot rail
NOBLE-228 OCCASIONAL CHAIR	O/C	25.00	27.00	33.00		19.00	2.00	34.00	18.61	1	32.00	\$1,425.00	beech wood occasional chair with tight seat and back-top stitched seat-in/out/back welt

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST (COM)	DESCRIPTION
NOBLE-234 LOVESEAT	L/S	48.00	27.00	33.00		19.00	5.50	93.50	33.20	1	53.00	\$2,530.00	beech wood loveseat with tight seat and back-top stitched seat-in/out/back welt
NOEL-SG-BAR STOOL	B/S	19.00	21.75	45.50		30.75	1.75	29.75	13.42	1	22.25	\$1,345.00	beech wood bar stool-tight seat and back-no welt-seat and back top and/or single stitched based on COM-metal foot rail
NOEL-SIDE CHAIR	S/C	19.50	23.00	32.50		18.25	1.75	29.75	12.36	2	44.25	\$965.00	beech wood side chair-tight seat and back-no welt-top and/or single stitched based on COM
ODYSSEY-LOUNGE CHAIR	L/C	28.00	32.50	38.50		18.00	4.25	80.00	20.00	1	35.50	\$2,075.00	beech wood lounge chair-tight seat and back-welt at out/back
OLIVER-BAR STOOL	B/S	17.75	20.50	39.50		30.00	1.25	22.50	12.00	1	21.00	\$1,455.00	bar stool-steel frame seat shell with rigid polyurethane cold cured foam-beech wood base/legs-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)-multiple base options available
OLIVER-SIDE CHAIR	S/C	18.25	21.75	33.25		18.50	1.25	22.50	10.00	1	22.70	\$1,095.00	side chair-steel frame seat shell with rigid polyurethane cold cured foam-beech wood base/legs-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required: (10)-multiple base options available
OLIVER-TASK CHAIR	T/C	18.00	21.75	32.5-35.5	17.5-20.5		1.25	22.50	10.00	1	25.35	\$895.00	task chair-gas lift/swivel-steel frame seat shell with rigid polyurethane cold cured foam-standard in polished chrome (ML-00) or black powder coat (ML-03)-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (10)-multiple base options available
OLIVER-METAL-BAR STOOL	B/S	17.50	20.75	40.50		30.00	1.25	22.50	12.00	1	27.55	\$925.00	bar stool-steel frame seat shell with rigid polyurethane cold cured foam-standard in polished chrome (ML-00) or black powder coat (ML-03)-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (10)-multiple base options available
OLIVER-METAL-SIDE CHAIR	S/C	18.25	21.75	33.25		18.50	1.25	22.50	10.00	1	25.13	\$795.00	side chair-steel frame seat shell with rigid polyurethane cold cured foam-standard in polished chrome (ML-00) or black powder coat (ML-03)-top and/or single stitched based on COM-NOTE: FABRIC MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (10)-multiple base options available
OLIVER-SWIVEL-SIDE CHAIR	S/C	18.25	21.75	32.75		18.50	1.25	22.50	10.00	1	27.11	\$1,085.00	swivel side chair-rigid polyurethane cold cured seat shell-beech wood base/legs-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum order required (10)-multiple base options available
OVAL-SD SIDE CHAIR	S/C	18.50	23.00	34.50		18.50	1.50	26.00	12.00	2	35.00	\$745.00	beech wood side chair-tight back and seat-in/back and leg welt-out/back w/upholstered inset-seat single stitched
OVAL-PL ARM CHAIR	A/C	24.50	24.00	34.50	26.50	18.50	1.50	27.00	12.00	1	19.50	\$1,120.00	beech wood arm chair-tight back and seat-in/back welt-out/back w/upholstered inset-seat single stitched

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
OVAL-PPL LOUNGE CHAIR	L/C	27.75	25.75	31.50	23.75	16.00	1.75	30.00	14.50	1	21.00	\$1,180.00	beech wood lounge chair-tight back and seat-in/back welt-out/back w/upholstered inset-seat single stitched
OVAL-SG BAR STOOL	B/S	19.00	21.00	45.00		30.50	1.50	26.00	11.00	1	22.00	\$1,050.00	beech wood bar stool-tight back and seat-in/back and leg welt-out/back w/upholstered inset-seat single stitched
PERLA-1 SIDE CHAIR	S/C	19.00	23.00	36.25		19.75	1.50	25.50	12.36	2	46.30	\$980.00	beech wood side chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-minimum order required with stretcher
PERLA-1-STANDARD SIDE CHAIR	S/C	19.00	23.00	36.25		19.75	1.50	25.50	12.36	2	46.30	\$955.00	beech wood side chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM-no stretcher
PERLA-1P ARM CHAIR	A/C	23.00	22.50	36.25	27.25	19.75	1.50	25.50	13.07	1	30.86	\$1,455.00	beech wood arm chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM
PILLA-STACKING SIDE CHAIR	S/C	22.25	20.50	33.50		18.50	1.25	21.25	10.59	2	28.43	\$790.00	side chair-steel frame with rigid polyurethane cold cured shell-polished chrome base-stacking-7-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
PIPPA-BAR STOOL	B/S	19.00	21.50	41.50		30.00	1.50	27.00	13.00	1	22.00	\$1,380.00	bent wood bar stool with beech wood legs/base-tight seat and back-top and/or single stitched based on COM-black metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
PIPPA-SIDE CHAIR	S/C	18.00	21.50	31.00		18.75	1.50	27.00	9.00	1	18.00	\$1,120.00	bent wood side chair with beech wood legs/base-tight seat and back-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
PIPPA-METAL-BAR STOOL	B/S	18.50	21.50	42.00		30.00	1.50	27.00	13.00	1	23.00	\$1,220.00	bent wood bar stool with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM-black metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
PIPPA-METAL-SIDE CHAIR	S/C	18.50	21.50	31.00		18.50	1.50	27.00	9.00	1	20.00	\$995.00	bent wood side chair with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED
RAYMOND-262 ARM CHAIR	A/C	20.00	23.25	31.00	25.00	19.00	2.50	42.50	11.30	1	26.00	\$1,045.00	beech wood arm chair with tight seat and back-seat is top and/or single stitched based on COM-in/back welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED
RAYMOND-263 BAR STOOL	B/S	23.00	23.00	43.00		32.00	2.50	42.50	15.22	1	27.00	\$1,350.00	beech wood bar stool with tight seat and back-seat is top and/or single stitched based on COM-in/back welt-metal foot rail-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED
RAYMOND-264 OCCASIONAL CHAIR	O/C	26.00	25.00	34.00		19.00	3.25	55.25	13.67	1	35.00	\$1,225.00	beech wood occasional chair with tight seat and back-seat is top and/or single stitched based on COM-in/back welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED
RAYMOND-265 LOUNGE CHAIR	L/C	26.00	25.00	30.00		15.00	3.25	55.25	13.77	1	35.00	\$1,255.00	beech wood lounge chair with tight seat and back-seat is top and/or single stitched based on COM-in/back welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED
RODNEY-ARM CHAIR	A/C	22.00	20.50	32.00	26.50	18.25	1.50	27.00	11.50	1	23.00	\$1,355.00	beech wood arm chair-tight seat and back-welt at top of in/back only

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
ROVER-P-ARM CHAIR-METAL BASE	A/C	20.50	24.50	32.00	25.75	18.50	3.00	51.00	10.59	1	21.00	\$1,350.00	arm chair-steel frame with molded cold-cured polyurethane shell-metal base/legs-choice of FG brushed aluminum, black or white finishes-top and/or single stitched based on COM-no welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
ROVER-S-SIDE CHAIR-METAL BASE	S/C	20.50	24.50	32.00		18.50	2.50	42.50	10.59	1	18.00	\$1,295.00	side chair-steel frame with molded cold-cured polyurethane shell-metal base/legs-choice of FG brushed aluminum, black or white finishes-top and/or single stitched based on COM-no welt-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-4 WAY STRETCH REQUIRED-minimum quantity required (10)
SANDRA-C-ARM CHAIR	A/C	21.75	23.00	33.50	25.25	18.50	1.75	29.75	12.36	1	24.25	\$995.00	beech wood arm chair-tight seat and back-welt at in/out/back
SANDRA-SG-BAR STOOL	B/S	19.00	21.75	45.50		30.75	1.50	25.50	13.42	1	26.50	\$1,255.00	beech wood bar stool-tight seat and back-welt at in/out/back-metal foot rail
SANDRA-SIDE CHAIR	S/C	18.75	22.25	33.50		18.50	1.75	29.75	12.36	2	44.25	\$775.00	beech wood side chair-tight seat and back-welt at in/out/back
SCCOP-TRC-ARM CHAIR	A/C	23.50	21.75	30.50		18.25			10.59	1	15.00	\$795.00	arm chair-steel tube base-seat shell in injection molded polypropylene (colors PP 20, PP 80, PP 70 **PP 70-UPCHARGE \$80 LIST)-multiple base options available-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML 03)
SCOOP-C-ARM CHAIR	A/C	23.50	21.75	31.50		18.50			10.59	1	14.50	\$650.00	arm chair-steel tube base-seat shell in injection molded polypropylene (colors PP 20, PP 80, PP 70 **PP 70-UPCHARGE \$80 LIST)-multiple base options available-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML 03)
SCOOP-FP-ARM CHAIR	A/C	23.50	21.75	31.25		18.50			10.59	1	20.50	\$1,060.00	arm chair-ash wood multilayer frame-seat shell in injection molded polypropylene (colors PP 20, PP 80, PP 70 **PP 70-UPCHARGE \$80 LIST)-multiple base options available
SCOOP-SL-ARM CHAIR	A/C	23.50	21.75	30.50		18.25			10.59	1	15.50	\$810.00	arm chair-steel tube base-seat shell in injection molded polypropylene (colors PP 20, PP 80, PP 70 **PP 70-UPCHARGE \$80 LIST)-multiple base options available-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML 03)
SEMPRE-HIGH-9235-S	S/C	20.75	26.25	54.00		18.50	5.00	90.00	20.50	1	44.00	\$1,845.00	beech wood frame base and fully upholstered tight seat and back-welt-top and/or single stitched based on COM
SEMPRE-LOW-9236-S	S/C	20.75	24.50	34.25		18.50	2.00	34.00	19.78	2	55.00	\$1,385.00	beech wood frame base and fully upholstered tight seat and back-welt-top and/or single stitched based on COM
SERENA-SIDE CHAIR	S/C	19.00	22.50	34.75		19.00	1.25	17.00	11.30	2	39.68	\$795.00	beech wood side chair with tight seat and back-in back/out/back welt-seat is top and/or single stitched based on COM
SERENA-P ARM CHAIR	A/C	23.00	23.75	34.75	26.75	18.25	1.25	21.25	11.30	1	26.46	\$1,130.00	beech wood arm chair with tight seat and back-in back/out/back welt-seat is top and/or single stitched based on COM
STRING-1-STACKING ARM CHAIR	A/C	22.00	22.00	29.75	27.75	18.5	1.25	21.25	8.48	1	21.00	\$1,160.00	beech wood arm chair with tight seat and back-stacking 4

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST (COM)	DESCRIPTION
STRING-1-SG BAR STOOL	B/S	20.00	21.25	37.50		30.00	1.25	21.25	10.60	1	24.00	\$1,340.00	beech wood bar stool with tight seat and back-metal foot rail
STRING-B-STACKING ARM CHAIR	A/C	22.00	22.00	29.75	27.75	18.50	1.25	21.25	8.48	1	20.50	\$1,175.00	beech wood arm chair with tight seat-inset upholstery and wood back-stacking-4
SUNNY-PB ARM CHAIR	A/C	19.00	22.50	33.00		18.75	1.75	29.75	11.30	1	27.00	\$1,360.00	beech wood arm chair with tight seat and upholstered in/back only-welt at in/back-top and/or single stitched based on COM
SUNNY-PC ARM CHAIR	A/C	21.00	22.00	33.00		18.75	2.00	34.00	11.30	1	27.00	\$1,280.00	beech wood arm chair with tight seat and upholstered in-and out/back-welt at in/back-top and/or single stitched based on COM
SUNNY-SB SIDE CHAIR	S/C	19.00	22.50	33.00		18.75	1.50	25.50	14.83	2	45.00	\$1,080.00	beech wood side chair with tight seat and upholstered in/back wood out/back-welt at in/back-top and/or single stitched based on COM
SUNNY-SC SIDE CHAIR	S/C	19.00	22.50	33.00		18.75	1.50	25.50	14.83	2	45.00	\$1,060.00	beech wood side chair with tight seat and upholstered in-and out/back-welt at in/back-top and/or single stitched based on COM
SUNNY-SG-SB BAR STOOL	B/S	18.00	20.00	42.00		31.00	1.50	25.50	12.71	1	25.00	\$1,420.00	beech wood bar stool with tight seat and upholstered in/back only-welt at in/back-top and/or single stitched based on COM-metal foot rail
SUNNY-SG-SC BAR STOOL	B/S	18.00	20.00	42.00		31.00	1.50	25.50	12.71	1	25.00	\$1,375.00	beech wood bar stool with tight seat and upholstered in and out/back-welt at in/back-top and/or single stitched based on COM-metal foot rail
TAMMY-C-SIDE CHAIR	S/C	19.50	20.50	32.00		18.50			9.18	4	44.00	\$495.00	side chair-steel tube base-seat shell in injection molded polypropylene (PP 20, PP 80, PP 70) multiple base options available-KD-assembly required-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML 03)-minimum quantity required (4)
TAMMY-OMC-SIDE CHAIR	S/C	19.50	20.50	32.00		18.50			13.07	2	22.00	\$895.00	side chair-solid ash wood frame-seat shell in injection molded polypropylene (PP 20, PP 80, PP 70) multiple base options available
TAMMY-SH-BAR STOOL	B/S	15.00	15.00	34.5-42		24.75-32.25			4.24	1	21.00	\$1,155.00	bar stool-swivel seat in die cast aluminum, column in steel tube, height adjustable-gas lift and round base-seat in injection molded polypropylene (colors PP 20, PP 80, PP 70) multiple base options available-KD-assembly required-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML-03)
TAMMY-SL-SIDE CHAIR	S/C	18.00	20.50	31.50		18.50			13.07	2	24.00	\$755.00	side chair-steel tube base-seat shell in injection molded polypropylene (PP 20, PP 80, PP 70) multiple base options available-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML-03)
TAMMY-TRC-SIDE CHAIR	S/C	19.00	20.50	31.50		18.50			13.07	2	22.00	\$745.00	side chair-steel tube base seat shell in injection molded polypropylene (PP 20, PP 80, PP 70) multiple base options available-choice of frame colors-see finish chart (ML 00, ML 01, ML 02, ML-03)
TIMELESS-P ARM CHAIR	A/C	22.00	22.50	32.25	26.25	18.75	2.50	42.50	11.30	1	25.00	\$1,180.00	beech wood arm chair with tight seat and back-top stitch

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
TIMELESS-S SIDE CHAIR	S/C	22.00	22.50	32.25		18.75	2.50	42.50	11.30	1	23.00	\$1,090.00	beech wood side chair with tight seat and back-top stitch
TIMELESS-SG BAR STOOL	B/S	22.00	22.50	42.00		30.25	2.50	42.50	14.13	1	29.00	\$1,395.00	beech wood bar stool with tight seat and back-top stitch
TORMALINA-SIDE CHAIR	S/C	20.25	21.75	34.50		18.50	2.00	34.00	13.07	1	26.46	\$1,255.00	beech wood side chair with tight seat and back-welt-seat is top and/or single stitched based on COM
TORMALINA-SG BAR STOOL	B/S	18.75	19.75	43.50		31.50	1.75	29.75	10.59	1	24.25	\$1,315.00	beech wood bar stool chair with tight seat and back-welt-seat is top and/or single stitched based on COM-metal foot rail
TORMALINA-1 SIDE CHAIR	S/C	20.00	22.50	32.75		18.50	2.00	34.00	13.07	1	24.25	\$1,270.00	beech wood side chair with tight seat and back-welt-seat is top and/or single stitched based on COM
TORMALINA-1P ARM CHAIR	A/C	24.00	22.50	32.75	25.75	18.50	2.50	42.50	13.07	1	24.25	\$1,460.00	beech wood arm chair with tight seat and back-welt-seat is top and/or single stitched based on COM
TORMALINA-1SG BAR STOOL	B/S	18.75	19.75	43.50		31.50	1.75	29.75	10.59	1	35.27	\$1,315.00	beech wood bar stool with tight seat and back-welt-seat is top and/or single stitched based on COM-metal foot rail
TORMALINA-3P ARM CHAIR	A/C	23.00	24.75	32.25	26.00	18.50	2.25	38.25	13.07	1	30.86	\$1,590.00	beech wood arm chair with tight seat and back-welt-seat is top and/or single stitched based on COM
TOTO-OCCASIONAL CHAIR	O/C	29.00	28.00	33.00		18.00	3.00	51.00	19.42	1	35.00	\$1,660.00	beech wood occasional chair-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams
TOTO-SIDE CHAIR	S/C	23.00	22.00	31.00		19.00	2.25	38.25	11.65	1	25.00	\$1,195.00	beech wood side chair-tight seat and back-no welt-top and/or single stitched based on COM-in/back and out/back seams
VIDAL-METAL-ARM CHAIR	A/C	21.75	21.25	33.50	24.00	18.50	2.00	36.00	12.00	1	20.00	\$1,220.00	bent wood arm chair with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM
VIDAL-METAL-BAR STOOL	B/S	21.75	21.25	44.50	35.00	30.00	2.00	36.00	14.00	1	24.00	\$1,390.00	bent wood bar stool with black metal legs/base (ML 03)-tight seat and back-top and/or single stitched based on COM-black metal foot rail
VIDRA-XL OCCASIONAL CHAIR	O/C	23.25	23.75	30.75		18.50	1.25	21.25	12.36	1	39.68	\$1,555.00	beech wood occasional chair with tight seat and back-welt on frame-seat is top and/or single stitched based on COM
VILLA-9167-A ARM CHAIR	A/C	23.75	24.50	33.75	26.50	18.00	2.00	34.00	15.89	1	32.00	\$1,640.00	beech wood arm chair with tight seat and back-welt
VILLA-9167-B BAR STOOL	B/S	20.00	20.00	39.25		30.00	2.00	34.00	15.19	1	50.00	\$1,580.00	beech wood bar stool with tight seat and back-welt-stainless steel foot rail
VILLA-9167-S SIDE CHAIR	S/C	22.75	24.50	33.75		18.00	2.00	34.00	17.66	2	46.00	\$1,340.00	beech wood side chair with tight seat and back-welt

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**

2022 MOTIVO FURNITURE LIST PRICES - SEATING

SEATING	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST (COM)	DESCRIPTION
VIVIAN-METAL-ARM CHAIR	A/C	24.00	24.00	31.50	28.00	19.25	2.50	45.00	14.25	1	40.00	\$1,240.00	bent wood arm chair-tight seat and back-no welt-top and/or single stitched based on com-powder coated metal base/legs in black (ML 03), white (FG White) and grey (TL-Grey)
ZIGGY-ARM CHAIR	A/C	21.00	22.00	28.50	26.75	18.50			12.50	2	31.00	\$915.00	beech wood arm chair-wood seat and back with black (ML 03) or white (FG White) powder coated metal frame-stacks 5
ZIGGY-1-ARM CHAIR	A/C	21.00	22.00	28.50	26.75	18.50	1.00	18.00	12.50	2	31.00	\$970.00	beech wood arm chair-upholstered back and seat with black (ML 03) or white (FG White) powder coated metal frame-stacks 4
ZIGGY-S-ARM CHAIR	A/C	21.00	22.00	28.50	26.75	18.50	0.75	13.50	12.50	2	31.00	\$960.00	beech wood arm chair-wood back and upholstered seat with black (ML 03) or white (FG White) powder coated metal frame-welt at in/back-stacks 4

**TRADE DISCOUNTS ARE BASED ON THE
QUANTITY PER ITEM OR VOLUME OF THE PROJECT**



2022 MOTIVO FURNITURE LIST PRICES - MOTIVO WEST COLLECTION SEATING

MOTIVO WEST COLLECTION-SEATING	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST (COM)	DESCRIPTION
ALTO LOUNGE CHAIR	L/C	27.00	35.00	42.50	21.75	17.00	6.00	108.00	31.00	1	29.00	\$2,775.00	fully upholstered, inside and outside, bent wood seat shell with black metal powder coated base/legs (ML 03)-top and double needle stitched welt-minimum quantity required (2)
ANGELA-D1 PEDESTAL CHAIR	P/C	24.50	23.75	31.00	24.00	18.00	1.75	29.75	12.40	1	60.39	\$1,100.00	arm chair-bent wood seat shell-polished stainless steel base-swivel-top and/or single stitched based on COM-KD-assembly required-2 cartons-minimum quantity required (10)
ANGELA-L3 ARM CHAIR	A/C	24.50	23.75	31.00	24.00	18.00	1.75	29.75	11.40	1	29.24	\$1,160.00	arm chair-bent wood seat shell-beech wood base/legs-top and/or single stitched based on COM-minimum quantity required (10)
ANGELA-P4 ARM CHAIR	A/C	24.50	23.75	31.00	24.00	18.00	1.75	29.75	11.40	1	29.24	\$895.00	arm chair-bent wood seat shell-polished chrome legs-top and/or single stitched based on COM-minimum quantity required (10)
ANGELA-R1 PEDESTAL CHAIR	P/C	24.50	23.75	31.00	24.00	18.00	1.75	29.75	12.40	1	43.86	\$1,050.00	arm chair-bent wood seat shell-polished chrome base-top and/or single stitched based on COM-swivel-KD-assembly required-2 cartons-minimum quantity required (10)
ANGELA-R10 TASK CHAIR	T/C	24.50	23.75	31-34	24-27	18-21	1.75	29.75	12.40	1	39.45	\$1,050.00	arm chair-bent wood seat shell-polished chrome legs-top and/or single stitched based on COM-swivel-gas lift-KD-assembly required-2 cartons-minimum quantity required (10)
DANA OCCASIONAL CHAIR	O/C	30.00	29.00	31.00	25.00	18.00	3.50	63.00	11.75	1	39.00	\$1,520.00	occasional chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
EMMA OCCASIONAL CHAIR	O/C	30.00	30.00	29.50	21.75	18.00	3.00	54.00	13.25	1	35.00	\$1,595.00	occasional chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - MOTIVO WEST COLLECTION SEATING

MOTIVO WEST COLLECTION-SEATING	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST (COM)	DESCRIPTION
GABRIEL LOUNGE CHAIR	L/C	28.50	33.50	40.00	23.50	18.00	4.00	72.00	17.25	1	43.00	\$1,730.00	loung chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched and double needle stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
INDUSTRIALE ARM CHAIR	A/C	24.50	24.50	32.75	25.50	18.00	1.75	31.00	13.00	1	18.00	\$745.00	arm chair-black powder coated metal frame (ML 03) with upholstered seat and in/back-no welt-top stitched-exposed beech wood arm caps-minimum quantity required (10)
ISOLANO BENCH	S	88.00	28.00	33.25		18.00	6.50	117.00	46.00	1	126.00	\$2,580.00	curved bench with satin stainless steel base/legs (M1-SS-Satin) and special anti-corrosive protective top coat-no welt-double needle seat/top stitch back-NOTE: overall depth with the curve is 40"-minimum quantity required (2)
JAMES LOVESEAT	L/S	55.00	31.00	32.75	22.25	18.00	5.00	90.00	25.75	1	93.00	\$2,590.00	loveseat-steel frame with molded cold-cured polyurethane shell foam-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
JAMES OCCASIONAL CHAIR	O/C	30.00	30.50	32.75	23.75	18.00	3.50	63.00	13.25	1	43.00	\$1,590.00	occasional chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
LUCAS LOUNGE CHAIR	L/C	35.50	31.00	31.50	31.50	18.00	3.50	63.00	16.75	1	54.00	\$1,745.00	loung chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
MILANO LOUNGE CHAIR	L/C	27.50	31.50	31.00		17.00	2.25	40.00	18.50	1	42.00	\$1,670.00	loung chair with satin stainless steel out/back frame/base/legs (M1-SS-Satin) and special anti-corrosive protective top coat-channel foam pattern-top stitched-minimum quantity required (2)
PUNTO-C ARMLESS CHAIR	S/C	27.50	27.50	27.00		17.00	3.00	54.00	9.00	1	40.00	\$1,280.00	bent wood out/back with beech veneer and embedded in a black powder coated metal frame (ML 03) and molded foam seat-top stitched-armless component-minimum quantity required-4-single components

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - MOTIVO WEST COLLECTION SEATING

MOTIVO WEST COLLECTION-SEATING	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST (COM)	DESCRIPTION
PUNTO-L CORNER CHAIR	A/C	27.50	27.50	27.00	27.00	17.00	3.00	54.00	14.25	1	53.00	\$1,470.00	bent wood out/back with beech veneer and embedded in a black powder coated metal frame (ML 03) and molded foam seat-top stitched-left arm facing component-minimum quantity required-4-single components
PUNTO-R CORNER CHAIR	A/C	27.50	27.50	27.00	27.00	17.00	3.00	54.00	14.25	1	53.00	\$1,470.00	bent wood out/back with beech veneer and embedded in a black powder coated metal frame (ML 03) and molded foam seat-top stitched-right arm facing component-minimum quantity required-4-single components
QUINCY LOUNGE CHAIR	L/C	34.00	32.75	31.50		18.00	4.50	81.00	16.25	1	50.00	\$1,745.00	lounge chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
QUINCY OCCASIONAL CHAIR	O/C	28.50	31.00	32.50		18.00	3.50	63.00	13.25	1	47.00	\$1,625.00	occasional chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
SOLO LOUNGE CHAIR	L/C	36.75	26.50	46.00		17.75	5/2.5	135.00	26.50	1	31.00	\$2,495.00	high upholstered paneled lounge chair with polished nickel base/legs and special anti-corrosive protective top coat-top stitched-minimum quantity required (2)
WILLIAM LOUNGE CHAIR	L/C	31.50	28.00	33.00	22.50	18.00	3.50	63.00	13.25	1	45.00	\$1,535.00	lounge chair-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)
WILLIAM LOVESEAT	L/S	60.00	30.00	31.50	22.50	17.50	4.50	81.00	33.50	1	93.00	\$2,590.00	loveseat-steel frame with molded cold-cured polyurethane foam shell-black powder coated metal legs (FG-Black)-top stitched-NOTE: FABRICS MUST BE APPROVED FOR APPLICATION-STRETCH REQUIRED (shown in Ultrafabrics)-minimum quantity required (2)

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - TABLES AND TABLE BASES

TABLES AND TABLE BASES	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST	DESCRIPTION
MADRE-OVAL COFFEE TABLE	C/T	40.00	24.00	18.00					5.00	1	48.00	\$990.00	coffee table-European beech and beech veneer top-KD-easy assembly required
MADRE-ROUND END TABLE	E/T	24 D		24.00					2.00	1	18.00	\$735.00	end table-European beech and beech veneer top-KD-easy assembly required
MICAH-COFFEE TABLE	CT	43.00	24.00	18.00					13.50	1	70.00	\$2,440.00	coffee table-European beech (Natural wood finish not available)-minimum order required (4)-optional wood species available
MICAH-END TABLE	ET	24.00	24.00	26.00					10.00	1	45.00	\$1,930.00	end table-European beech (Natural wood finish not available)-minimum order required (4)-optional wood species available
MONTY-SQUARE END TABLE	E/T	24.00	24.00	22.00					7.00	1	35.00	\$1,085.00	end table-European beech
MONTY-ROUND END TABLE	E/T	24 D		22.00					7.00	1	25.00	\$1,015.00	end table-European beech
PLAZA-END TABLE	E/T	22 D		22.00					8.50	1	30.00	\$1,650.00	end table-European beech-(natural wood finish not available)-minimum quantity required (2)
SOHO-COFFEE TABLE	C/T	36.00	36.00	18.00					20.00	1	40.00	\$2,095.00	coffee table-European beech-(natural wood finish not available)-minimum quantity required (2)
SOHO-END TABLE	E/T	22.00	22.00	18.00					8.50	1	30.00	\$1,390.00	end table-European beech-(natural wood finish not available)-minimum quantity required (2)

TABLE BASES	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST	DESCRIPTION
CAGE-DINING TABLE-BASE ONLY	D/T	25.75 D		28.75					22.95	1	93.00	\$4,995.00	steel tube dining base only-max.size top 48"-max.weight top-120 lbs.-choice of frame colors-see finish chart (ML 01, ML 03)-minimum quantity required (2)
CAGE-END TABLE-BASE ONLY	E/T	14 D		20.50					10.59	1	23.25	\$1,265.00	steel tube end table base only-max.size top 16.5"-max.weight top 25 lbs.-choice of frame colors-see finish chart (ML 01, ML 03)-minimum quantity required (2)
CAGE-COFFEE TABLE-BASE ONLY	C/T	12 D		16.50					7.77	1	13.50	\$1,165.00	steel tube coffee table base only-max.size top 16.5"-max.weight top 15 lbs.-choice of frame colors-see finish chart (ML 01, ML 03)-minimum quantity required (2)
GANTY-ROUND BASE DINING TABLE-BASE ONLY	D/T	15.75 D		29.00					6.00	1	57.00	\$1,170.00	round dining base only in stainless steel (M1-satin) w/a wood column-for 32" or 36" top-base and column ship KD-easy assembly
GANTY-SQUARE BASE DINING TABLE-BASE ONLY	D/T	15.75	15.75	29.00					6.00	1	57.00	\$1,185.00	square dining base only in stainless steel (M1-satin) w/a wood column-for 32" or 36" top -base and column ship KD-easy assembly
TB-256-BT-PC-BASE ONLY	T/B	19.75	19.75	41.00					11.00	1	68.50	\$905.00	square bar table-base only-powder coated (std. in M6-Black or M4-White) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-BT-SS stainless steel

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - TABLES AND TABLE BASES

TABLES AND TABLE BASES	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST	DESCRIPTION
TB-256-BT-SS-BASE ONLY	T/B	19.75	19.75	41.00					11.00	1	68.50	\$1,015.00	square bar table-base only-stainless steel (shown in M1-Satin) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-BT-PC powder coated
TB-256-DT-PC-BASE ONLY	T/B	19.75	19.75	29.00					8.00	1	65.50	\$790.00	square dining table-base only-powder coated (std. in M6-Black or M4-White) @ 30" ht. overall-max. top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-DT-SS stainless steel
TB-256-DT-SS-BASE ONLY	T/B	19.75	19.75	29.00					8.00	1	65.50	\$885.00	square dining table-base only-stainless steel (shown in M1-Satin) @ 30" ht. using a 1" thick top-max. top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-DT-PC powder coated
TB-256-ET-PC-BASE ONLY	T/B	15.75	15.75	21.00					4.00	1	44.25	\$610.00	square end table-base only-powder coated (std. in M6-Black or M4-White) @ 22" ht. using a 1" thick top-max. top 22"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-ET-SS stainless steel
TB-256-ET-SS-BASE ONLY	T/B	15.75	15.75	21.00					4.00	1	44.25	\$660.00	square end table-base only-stainless steel (shown in M1-Satin) @ 22" ht. using a 1" thick top-max. top 22"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-256-ET-PC powder coated
TB-290-1-ET-PC-BASE ONLY	T/B	15.75 D		21.00					4.00	1	35.50	\$565.00	round end table-base only-powder coated (std. in M6-Black or M4-White) @ 22" ht. using a 1" thick top-max. top 22"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-290-1-ET-SS stainless steel
TB-290-1-ET-SS-BASE ONLY	T/B	15.75 D		21.00					4.00	1	35.50	\$620.00	round end table-base only-stainless steel (shown in M1-Satin) @ 22" ht. using a 1" thick top-max. top 22"-minimum order required of 6 bases (various or same size)-tops ship separately from base-KD w/assembly required-also available: TB-290-1-ET-PC powder coated
TB-290-3-DT-SS-BASE ONLY	T/B	19.75 D		29.00					8.00	1	54.00	\$815.00	round dining table-base only-stainless steel (M1-Satin) @ 30" ht. using a 1" thick top-max. top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-290-3-DT-PC powder coated
TB-290-3-DT-PC-BASE ONLY	T/B	19.75 D		29.00					8.00	1	54.00	\$750.00	round dining table-base only-powder coated (std. in M6-Black and M4-White) @ 30" ht. using a 1" thick top-max top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-290-3-DT-SS stainless steel
TB-290-3-BT-SS-BASE ONLY	T/B	19.75 D		41.00					11.00	1	56.50	\$945.00	round bar table-base only-stainless steel (M1-Satin) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-290-3-BT-PC powder coated

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - TABLES AND TABLE BASES

TABLES AND TABLE BASES	CATEGORY	WIDTH- IN	DEPTH- IN	HEIGHT- IN	ARM HT.- IN	SEAT HT.- IN	COM YARDS	COL SQ.FT.	CARTONED- CUBIC FT.	QTY / CARTON	WEIGHT- LBS	MSRP-LIST	DESCRIPTION
TB-290-3-BT-PC-BASE ONLY	T/B	19.75 D		41.00					11.00	1	56.50	\$865.00	round bar table-base only-powder coated (std. in M6-Black and M4-White) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-290-3-BT-SS stainless steel
TB-355-1-CT-SS-BASE ONLY	T/B	18 D		17.00					4.00	1	47.50	\$930.00	round coffee table-base only-stainless steel (M1-Satin) @ 18" ht. using a 1" thick top-max. top 24"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-1-CT-PC powder coated
TB-355-1-CT-PC-BASE ONLY	T/B	18 D		17.00					4.00	1	47.50	\$755.00	round coffee table-base only-powder coated (std. in M6-Black and M4-White) @ 18" ht. using a 1" thick top-max top 24"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-1-CT-SS stainless steel
TB-355-1-ET-SS-BASE ONLY	T/B	18 D		21.00					4.00	1	48.50	\$930.00	round end table-base only-stainless steel (M1-Satin) @ 22" ht. using a 1" thick top-max. top 24"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-1-ET-PC powder coated
TB-355-1-ET-PC-BASE ONLY	T/B	18 D		21.00					4.00	1	48.50	\$755.00	round end table-base only-powder coated (std. in M6-Black and M4-White) @ 22" ht. using a 1" thick top-max. top 24"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-1-ET-SS stainless steel
TB-355-2-DT-SS-BASE ONLY	T/B	19.75 D		29.00					8.00	1	60.00	\$1,475.00	round dining table-base only-stainless steel (M1-Satin) @ 30" ht using a 1" thick top-max. top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base KD w/assembly required-also available: TB-355-2-DT-PC powder coated
TB-355-2-DT-PC-BASE ONLY	T/B	19.75 D		29.00					8.00	1	60.00	\$1,095.00	round dining table-base only-powder coated (std. in M6-Black and M4-White) @ 30" ht. using a 1" thick top-max. top 36"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-2-DT-SS stainless steel
TB-355-3-DT-SS-BASE ONLY	T/B	23.75 D		29.00					11.00	1	85.00	\$1,660.00	round dining table-base only-stainless steel (M1-Satin) @30"ht. using a 1" thick top-max. top 48"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-3-DT-PC powder coated
TB-355-3-DT-PC-BASE ONLY	T/B	23.75 D		29.00					11.00	1	85.00	\$1,240.00	round dining table-base only-powder coated (std. in M6-Black and M4-White) @30"ht. using a 1" thick top-max. top 48"-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-3-DT-SS stainless steel
TB-355-2-BT-SS-BASE ONLY	T/B	19.75 D		41.00					11.00	1	64.00	\$1,595.00	round bar table-base only-stainless steel (M1-Satin) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-2-BT-PC powder coated

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT

2022 MOTIVO FURNITURE LIST PRICES - TABLES AND TABLE BASES

TABLES AND TABLE BASES	CATEGORY	WIDTH-IN	DEPTH-IN	HEIGHT-IN	ARM HT.-IN	SEAT HT.-IN	COM YARDS	COL SQ.FT.	CARTONED-CUBIC FT.	QTY / CARTON	WEIGHT-LBS	MSRP-LIST	DESCRIPTION
TB-355-2 BT-PC-BASE ONLY	T/B	19.75 D		41.00					11.00	1	64.00	\$1,195.00	round bar table-base only-powder coated (std. in M6-Black and M4-White) @ 42" ht. using a 1" thick top-28" or 32" top-minimum order required of 6 bases (various or same size)-tops ship separate from base-KD w/assembly required-also available: TB-355-2-BT-SS stainless steel

SOLID BEECH TOPS													
TOP-22" ROUND	TOPS	22 D		1.00					1.00	1	20.00	\$495.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-22" SQUARE	TOPS	22.00	22.00	1.00					1.00	1	20.00	\$495.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-24" ROUND	TOPS	24 D		1.00					1.50	1	25.00	\$525.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-28" ROUND	TOPS	28 D		1.00					1.50	1	25.00	\$675.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-28" SQUARE	TOPS	28.00	28.00	1.00					1.50	1	25.00	\$675.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-32" ROUND	TOPS	32 D		1.00					1.75	1	30.00	\$850.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-32" SQUARE	TOPS	32.00	32.00	1.00					1.75	1	30.00	\$850.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-36" ROUND	TOPS	36 D		1.00					2.00	1	35.00	\$995.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-36" SQUARE	TOPS	36.00	36.00	1.00					2.00	1	30.00	\$1,015.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A
TOP-48" ROUND	TOPS	48 D		1.00					3.00	1	60.00	\$1,620.00	solid wood top-European beech-1" thick-conversion varnish-minimum order required of 6 tops may apply (various or same size) optional wood species available-finish natural-N/A

TRADE DISCOUNTS ARE BASED ON THE QUANTITY PER ITEM OR VOLUME OF THE PROJECT